

Q200/HE™

Return on Investment



****Amounts and calculations based on US\$.**

| QRS Q200/HE-Holter Return on Investment | | | | |
|---|------------|------------|------------|------------|
| | Basic | Enhanced | Enhanced + | Pro |
| Price Per Unit | \$1,200.00 | \$1,200.00 | \$1,200.00 | \$1,200.00 |
| Software Price | \$1,000.00 | \$2,900.00 | \$5,200.00 | \$7,750.00 |
| Total Cost (Unit + Software) | \$2,200.00 | \$4,100.00 | \$6,400.00 | \$8,950.00 |
| Cost per test | \$5.92 | \$5.92 | \$5.92 | \$5.92 |
| Reimbursement per test | \$99.05 | \$99.05 | \$99.05 | \$99.05 |
| Revenue per Test | \$93.13 | \$93.13 | \$93.13 | \$93.13 |
| Number of tests to pay for Q200/HE | 24 | 44 | 69 | 96 |

| Annual ROI Estimates for LX Analysis <u>BASIC</u> Software | | | | |
|--|------------------|----------------|-------------------------------|--------------|
| Number of Tests per Week | Revenue Per Test | Annual Revenue | Cost of Q200 & Basic Software | Net ROI |
| 10 | \$93.13 | \$48,427.60 | \$2,200.00 | \$46,227.60 |
| 15 | \$93.13 | \$72,641.40 | \$2,200.00 | \$70,441.40 |
| 20 | \$93.13 | \$96,855.20 | \$2,200.00 | \$94,655.20 |
| 25 | \$93.13 | \$121,069.00 | \$2,200.00 | \$118,869.00 |
| 30 | \$93.13 | \$145,282.80 | \$2,200.00 | \$143,082.80 |
| 35 | \$93.13 | \$169,496.60 | \$2,200.00 | \$167,296.60 |
| 40 | \$93.13 | \$193,710.40 | \$2,200.00 | \$191,510.40 |
| 45 | \$93.13 | \$217,924.20 | \$2,200.00 | \$215,724.20 |
| 50 | \$93.13 | \$242,138.00 | \$2,200.00 | \$239,938.00 |
| 55 | \$93.13 | \$266,351.80 | \$2,200.00 | \$264,151.80 |

Annual ROI Estimates for LX Analysis ENHANCED Software

| Number of Tests per Week | Revenue Per Test | Annual Revenue | Cost of Q200 & Basic Software | Net ROI |
|--------------------------|------------------|----------------|-------------------------------|--------------|
| 10 | \$93.13 | \$48,427.60 | \$4,100.00 | \$44,327.60 |
| 15 | \$93.13 | \$72,641.40 | \$4,100.00 | \$68,541.40 |
| 20 | \$93.13 | \$96,855.20 | \$4,100.00 | \$92,755.20 |
| 25 | \$93.13 | \$121,069.00 | \$4,100.00 | \$116,969.00 |
| 30 | \$93.13 | \$145,282.80 | \$4,100.00 | \$141,182.80 |
| 35 | \$93.13 | \$169,496.60 | \$4,100.00 | \$165,396.60 |
| 40 | \$93.13 | \$193,710.40 | \$4,100.00 | \$189,610.40 |
| 45 | \$93.13 | \$217,924.20 | \$4,100.00 | \$213,824.20 |
| 50 | \$93.13 | \$242,138.00 | \$4,100.00 | \$238,038.00 |
| 55 | \$93.13 | \$266,351.80 | \$4,100.00 | \$262,251.80 |

Annual ROI Estimates for LX Analysis ENHANCED + Software

| Number of Tests per Week | Revenue Per Test | Annual Revenue | Cost of Q200 & Basic Software | Net ROI |
|--------------------------|------------------|----------------|-------------------------------|--------------|
| 10 | \$93.13 | \$48,427.60 | \$6,400.00 | \$42,027.60 |
| 15 | \$93.13 | \$72,641.40 | \$6,400.00 | \$66,241.40 |
| 20 | \$93.13 | \$96,855.20 | \$6,400.00 | \$90,455.20 |
| 25 | \$93.13 | \$121,069.00 | \$6,400.00 | \$114,669.00 |
| 30 | \$93.13 | \$145,282.80 | \$6,400.00 | \$138,882.80 |
| 35 | \$93.13 | \$169,496.60 | \$6,400.00 | \$163,096.60 |
| 40 | \$93.13 | \$193,710.40 | \$6,400.00 | \$187,310.40 |
| 45 | \$93.13 | \$217,924.20 | \$6,400.00 | \$211,524.20 |
| 50 | \$93.13 | \$242,138.00 | \$6,400.00 | \$235,738.00 |
| 55 | \$93.13 | \$266,351.80 | \$6,400.00 | \$259,951.80 |

Annual ROI Estimates for LX Analysis PRO Software

| Number of Tests per Week | Revenue Per Test | Annual Revenue | Cost of Q200 & Basic Software | Net ROI |
|--------------------------|------------------|----------------|-------------------------------|--------------|
| 10 | \$93.13 | \$48,427.60 | \$8,950.00 | \$39,477.60 |
| 15 | \$93.13 | \$72,641.40 | \$8,950.00 | \$63,691.40 |
| 20 | \$93.13 | \$96,855.20 | \$8,950.00 | \$87,905.20 |
| 25 | \$93.13 | \$121,069.00 | \$8,950.00 | \$112,119.00 |
| 30 | \$93.13 | \$145,282.80 | \$8,950.00 | \$136,332.80 |
| 35 | \$93.13 | \$169,496.60 | \$8,950.00 | \$160,546.60 |
| 40 | \$93.13 | \$193,710.40 | \$8,950.00 | \$184,760.40 |
| 45 | \$93.13 | \$217,924.20 | \$8,950.00 | \$208,974.20 |
| 50 | \$93.13 | \$242,138.00 | \$8,950.00 | \$233,188.00 |
| 55 | \$93.13 | \$266,351.80 | \$8,950.00 | \$257,401.80 |

